

ADVERTISEMENT

BUSINESS DEVELOPMENT MANAGER

SALARY RANGE: R 849,702 – R 1000, 908 PER ANNUM (ALL INCLUSIVE)

PERMANENT

CENTRAL OFFICE

Post	Post/Salary Level	Reference Number	Submit
BUSINESS DEVELOPMENT MANAGER	SL11	NLC/41/2024	Careers9@northlink.co.za

MINIMUM REQUIREMENTS

- Matric or Grade 12 certificate or equivalent. National Diploma/Degree in Business Administration, Project Management, Education or related field/relevant qualification. A post graduate qualification in a relevant field will be an added advantage.
- Five (5) years relevant experience including project of which 3 years must be supervisory and managerial experience.
- Strong understanding and knowledge of the TVET sector environment.
- Strong understanding and knowledge of SETA's functionality and operations.
- Ability to develop and ensure the execution of strategic plans for business development unit that is aligned to the organisation goals and objectives.
- Ability to manage complex projects.
- Stakeholder management skills.
- Budget and financial management skills.
- Excellent verbal and written communication skills.
- Computer literacy and a valid driver's licence.

KEY PERFORMANCE AREAS

- Develop strategic plans, policies and systems to support extra income generation strategy and College growth and sustainability opportunities.
- Source strategic partnerships that support the college business third stream income.


 13/05/2022

- Ensure the contribution towards the sustainability of all new and existing business units of the College in terms of funding and growth opportunities.
- Monitor the implementation of all projects and ensure that they are aligned with projected income.
- Lead the development, review and implementation of Centres of Specialisation (CoS) occupational programmes in line with DHET directives.
- Lead the development of proposals, applications to source funding from provincial, national and international funders, donors and sponsors.
- Provide direction in the development and management of Memorandum of Understandings and Service Level Agreements as may arise from time to time.
- Provide reports in relation to the functionality and performance of the business unit to the relevant stakeholders.

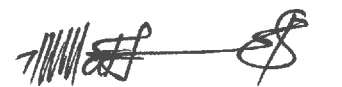
Applications: Applicants must submit their CV, copies of all qualifications (including school leaving qualifications), Academic Transcripts/ Statement of results, Identity document (ID Card – Front & Back copy), Valid Driver's License and 2 recent contactable references. Please note that a passport or Driver's License will not be accepted in lieu of Identity Document. All applicants must submit a duly signed and fully completed **NEW Z83 form** (view on the Northlink College website www.northlink.co.za) to email Careers9@northlink.co.za.

- **ALL DOCUMENTS SUBMITTED MUST BE IN PDF FORMAT.**
- **Applicants will be subjected to a criminal background check as well as the verification of qualifications.**
- Applicants are advised to submit one PDF document per application. A complete set of application documents should be submitted separately for every post you wish to apply for. Please ensure that you clearly state the relevant post reference number on your application. The College will not be responsible for any illegible PDF documents or PDF documents cannot be accessed/opened. The onus rests on the applicant to ensure that the applications are e-mailed before the closing date. Failure to attach the requested documents and incomplete applications will not be considered.

Closing Date: 24 May 2024 at 13h00

Enquiries: 021 970 9078

Northlink College is a designated employer in terms of the Employment Equity Act. Appointments will be made according to the Employment Equity plan of the institution. No absolute barriers will be created against persons from the non-designated groups. The College reserves the right not to make an appointment. If you have not received a reply within sixty (60) days after the closing date, you can consider your application as unsuccessful.


13/05/2024

• **Belhar Campus**

Tel: 021 952 2113 • Fax: 021 952 6694

• **Bellville Campus**

Tel: 021 951 2231 • Fax: 021 951 3967

• **Goodwood Campus**

Tel: 021 591 3181 • Fax: 021 592 2493

• **Parow Campus**

Tel: 021 931 8238 • Fax: 021 931 8244

• **Protea Campus**

Tel: 021 946 2250 • Fax: 021 949 0886

• **Tygerberg Campus**

Tel: 021 524 2200 • Fax: 021 524 2300

• **Wingfield Campus**

Tel: 021 591 9207 • Fax: 021 592 3923